

Scroll to *Does any money from the Cookie Sales go to Girl Scouts USA?* under *Cookie Revenue* at <http://www.girlscouts.org/en/cookies/all-about-cookies/FAQs.html>

## Cookie Revenue

**Does any of the money from cookie sales go to Girl Scouts of the USA (the national Girl Scout organization)?**

Girl Scouts of the USA is paid a royalty by its licensed bakers for use of Girl Scout trademarks based on gross annual sales. Girl Scout councils do not provide any portion of their cookie revenue to Girl Scouts of the USA, and no other revenue from cookie sales goes to Girl Scouts of the USA.

The most recent publicly available GSUSA tax return discloses total royalties income of \$9.4 million dollars for the year October 1, 2013 through September 30, 2014, which includes cookie royalties and other licensing fees: [http://www.girlscouts.org/who\\_we\\_are/facts/pdf/2014\\_gsusa\\_form\\_990.pdf](http://www.girlscouts.org/who_we_are/facts/pdf/2014_gsusa_form_990.pdf) (See page 9, Part VIII / # 5, and/or screenshot below)

[girlscouts.org/who\\_we\\_are/facts/pdf/2014\\_gsusa\\_form\\_990.pdf](http://www.girlscouts.org/who_we_are/facts/pdf/2014_gsusa_form_990.pdf)

### Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . . . .	6,288.			
	b	Membership dues . . . . .				
	c	Fundraising events . . . . .				
	d	Related organizations . . . . .				
	e	Government grants (contributions) . . . . .	191,053.			
	f	All other contributions, gifts, grants, and similar amounts not included above . . . . .	9,238,027.			
	g	Noncash contributions included in lines 1a-1f \$ . . . . .	40,200.			
	h	<b>Total.</b> Add lines 1a-1f . . . . .	9,435,368.			
Program Service Revenue			<b>Business Code</b>			
	2a	MEETING AND LEARNING EVENTS	721000	3,996,076.	1,976,196.	2,019,880.
	b	MEMBERSHIP DUES	624100	40,513,336.	40,513,336.	
	c					
	d					
	e					
	f	All other program service revenue . . . . .				
g	<b>Total.</b> Add lines 2a-2f . . . . .		44,509,412.			
3	Investment income (including dividends, interest, and other similar amounts). . . . .		1,212,512.		-29,036.	1,241,548.
4	Income from investment of tax-exempt bond proceeds . . . . .		0			
5	Royalties . . . . .		9,445,329.			9,445,329.